



BVL: INRETC1

**EARNINGS REPORT  
SECOND QUARTER 2013**

July 30, 2013

## Highlights for Second Quarter 2013

### InRetail's Consolidated Performance

- Consolidated revenues of S/. 1,255 million, 7.8% over Q2 2012
- Adjusted EBITDA of S/. 102 million, 16.4% over Q2 2012
- Adjusted EBITDA margin of 8.1%, compared to 7.5% in Q2 2012
- Consolidated Net Income resulted in a loss of S/. 55 million compared to a gain of S/. 17 million in Q2 2012

### Supermarkets

- Revenues of S/. 781 million, 4.8% over Q2 2012
- Same store sales decreased 2.1% in Q2 2013, -1.4% YTD as of June 2013
- Adjusted EBITDA of S/. 42 million, 0.7% below Q2 2012
- Adjusted EBITDA margin of 5.4%, compared to 5.7% in Q2 2012
- 10 new stores since Q2 2012 (19,533 sqm), reaching a total sales area of 226,775 sqm

### Pharmacies

- Revenues of S/. 439 million, 12.8% over Q2 2012
- Same store sales growth of 0.4% in Q2 2013, -0.3% YTD as of June 2013
- Adjusted EBITDA of S/. 36 million, 12.2% over Q2 2012
- Adjusted EBITDA margin of 8.2%, in line with Q2 2012
- 26 additional stores in Q2 2013; 171 since Q2 2012, total of 636 stores

### Shopping Centers

- Revenues of S/. 48 million, 40.6% over Q2 2012
- Adjusted EBITDA of S/. 25 million, 81.6% over Q2 2012
- Adjusted EBITDA margin of 51.2%, compared to 39.6% in Q2 2012
- 2 shopping center expansions concluded in Q2 2013 (18,824 sqm); 8 shopping center expansions and one new shopping center since Q2 2012 (79,140 sqm of additional GLA), reaching a total GLA of 303,677 sqm<sup>1</sup>

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<sup>1</sup> Total GLA of 337,511 sqm including 2 managed properties.

*InRetail at a Glance*

	Supermarkets	Pharmacies	Shopping Centers	
LTM Q2 2013 (S/. millions)				
Revenues	3,148	1,684	189	4,971 <sup>2</sup>
Adjusted EBITDA <sup>3</sup>	198	140	104	439
Market position	2 <sup>nd</sup>	1 <sup>st</sup>	1 <sup>st</sup>	
# Stores / Properties	88	636	14 <sup>4</sup>	
Sales area / GLA	226,775 sqm	N/A	337,511 sqm	
# Employees	12,833	8,252	369	

<sup>2</sup> Revenues net of intercompany eliminations.

<sup>3</sup> Adjusted EBITDA defined as Operating profit, plus depreciation and amortization, less the impact of marking to market the values of our investment properties; InRetail Adjusted EBITDA includes holding costs and intercompany eliminations.

<sup>4</sup> Includes 12 owned (303,677 sqm of GLA) and 2 managed properties.

## Results of Operations

### Consolidated Income Statement

Second Quarter of 2013, compared to Second Quarter of 2012

Six months ended June 30, 2013 compared to the six months ended June 30, 2012

#### InRetail Peru Corp

##### Consolidated Income Statement

In Millions	Second Quarter			For the six months ended June 30,		
	2013 (Nuevos Soles )	2012	Change %	2013 (Nuevos Soles )	2012	Change %
<b>Revenues:</b>						
Supermarkets	781	745	4.8%	1,562	1,474	6.0%
Pharmacies	439	389	12.8%	854	770	10.8%
Shopping Centers	48	34	40.6%	97	67	43.9%
Intercompany transactions	-13	-4	215.6%	-24	-11	127.0%
<b>Total revenues</b>	<b>1,255</b>	<b>1,164</b>	<b>7.8%</b>	<b>2,488</b>	<b>2,301</b>	<b>8.2%</b>
<b>Cost of sales:</b>						
Supermarkets	-588	-553	6.3%	-1,170	-1,093	7.0%
Pharmacies	-308	-278	10.5%	-597	-553	8.0%
Shopping Centers	-11	-11	5.4%	-23	-20	14.2%
Intercompany transactions	-	0	-	-	0	-
<b>Total cost of sales</b>	<b>-907</b>	<b>-842</b>	<b>7.7%</b>	<b>-1,789</b>	<b>-1,666</b>	<b>7.4%</b>
<b>Gross profit:</b>						
Supermarkets	192	192	0.4%	392	380	3.0%
Pharmacies	131	111	18.7%	257	217	18.0%
Shopping Centers	37	24	56.4%	75	48	56.3%
Intercompany transactions	-13	-4	228.9%	-24	-11	130.6%
<b>Total gross profit</b>	<b>348</b>	<b>322</b>	<b>7.9%</b>	<b>699</b>	<b>635</b>	<b>10.1%</b>
Selling and administrative expenses	-291	-256	13.6%	-573	-501	14.5%
Other operating income (expenses), net	21	-1	-	33	-0	-
<b>Operating profit</b>	<b>77</b>	<b>66</b>	<b>18.1%</b>	<b>158</b>	<b>134</b>	<b>18.3%</b>
Financial income (expenses), net	-137	-34	304.1%	-191	-52	263.8%
Income tax expense	5	-15	-	-8	-32	-75.3%
<b>Net Income</b>	<b>-55</b>	<b>17</b>	<b>-</b>	<b>-40</b>	<b>50</b>	<b>-</b>

#### InRetail Peru Corp

##### Adjusted EBITDA

In Millions	Second Quarter			For the six months ended June 30,		
	2013 (Nuevos Soles )	2012	Change %	2013 (Nuevos Soles )	2012	Change %
Supermarkets	42	42	-0.7%	87	87	-0.2%
Pharmacies	36	32	12.2%	70	65	8.2%
Shopping Centers	25	14	81.6%	51	30	66.8%
<b>Total</b>	<b>103</b>	<b>88</b>	<b>16.7%</b>	<b>208</b>	<b>182</b>	<b>14.0%</b>
Holding expenses	-1	-0	-	-2	-1	120.7%
Intercompany Transactions	-0	-	-	-	-	-
<b>Adjusted EBITDA</b>	<b>102</b>	<b>87</b>	<b>16.4%</b>	<b>206</b>	<b>181</b>	<b>13.4%</b>

## InRetail's Results Analysis

The following analysis compares InRetail's results for the second quarter of 2013 with the same period in 2012, and the results for the six months ended June 30, 2013 with the six months ended June 30, 2012.

### **Revenues**

InRetail's revenues grew S/. 91 million, or 7.8% in the second quarter of 2013, compared to the same period in 2012, primarily due to new store openings and new GLA. For the six months ended June 30, 2013, InRetail's revenues were S/. 2,488 million, 8.2% over the same period in 2012.

#### *InRetail's revenues analysis by segment*

- Supermarkets revenues grew S/. 36 million, or 4.8% in the second quarter of 2013, compared to the same period in 2012. Same store sales decreased 2.1% in the second quarter of 2013. The main factors leading to this results are the opening of 10 stores since the second quarter of 2012 (19,533 sqm, an increase of 9.4%), combined with a slowdown in consumption, an increase in store stockouts, lower penetration of our exclusive credit card, and cannibalization of some of our stores.  
Supermarkets revenues were S/. 1,562 million for the six months ended June 30, 2013, 6.0% over the same period in 2012, with a same store sales decrease of 1.4%.
- Pharmacies revenues grew S/. 50 million, or 12.8% in the second quarter of 2013, compared to the same period in 2012, and a same store sales growth of 0.4%. These results are mainly due to 171 additional stores in operation since the second quarter of 2012, 26 of them in the second quarter of 2013, offset by a slowdown in the pharmacy industry according to IMS, and cannibalization of some of our stores. Despite this, the pharmacies segment continued growing around twice as fast as its competitors, and therefore, gaining market share.  
Pharmacies revenues were S/. 854 million for the six months ended June 30, 2013, 10.8% over the same period in 2012, with a same store sales decrease of 0.3%.
- Shopping centers revenues grew S/. 14 million, or 40.6% in the second quarter of 2013, compared to the same period in 2012, primarily due to the increase in revenues from existing shopping centers, 8 shopping center expansions concluded since the second quarter of 2012 and the opening of Real Plaza Huánuco shopping center during the last quarter of 2012 (a total of 79,140 square meters of additional GLA, or 35.2% increase).  
Shopping centers revenues were S/. 97 million for the six months ended June 30, 2013, 43.9% over the same period in 2012.

### ***Cost of sales***

InRetail's cost of sales grew S/. 65 million, or 7.7% in the second quarter of 2013, compared to the same period in 2012. For the six months ended June 30, 2013, InRetail's cost of sales were S/. 1,789 million, 7.4% over the same period in 2012.

#### *InRetail's cost of sales analysis by segment*

- Supermarkets cost of sales grew S/. 35 million, or 6.3% in the second quarter of 2013, compared to the same period in 2012. This growth was greater than sales growth primarily due to the increase of promotional campaigns.
- Pharmacies cost of sales grew S/. 29 million, or 10.5% in the second quarter of 2013, compared to the same period in 2012. However, this growth was below sales growth due to bargaining power and an increase in the penetration of high margin products which have lower costs.
- Shopping centers cost of sales increased S/. 1 million, or 5.4% in the second quarter of 2013, compared to the same period in 2012, due to higher revenues. However, this growth was lower than revenues growth due to fixed costs dilution.

### ***Gross profit***

InRetail's gross profit grew S/. 26 million, or 7.9% in the second quarter of 2013, compared to the same period in 2012. For the six months ended June 30, 2013, InRetail's gross profit was S/. 699 million, 10.1% over the same period in 2012.

We define gross margin as gross profit as a percentage of revenues. As a result of the above mentioned factors, InRetail's gross margin was 27.7% in the second quarter of 2013, the same margin registered in the second quarter of 2012. InRetail's gross margin improved from 27.6% for the six months ended June 30, 2012, to 28.1% for the same period in 2013.

#### *Gross profit analysis by segment*

- Supermarkets gross profit increased S/. 1 million, or 0.4% in the second quarter of 2013, compared to the same period in 2012. Supermarkets gross margin dropped from 25.7% to 24.6% due to the increase of promotional campaigns. Supermarkets gross profit and gross margin were S/. 392 million and 25.1% respectively, for the six months ended June 30, 2013, compared to S/. 380 million and 25.8% for the same period in 2012.
- Pharmacies gross profit grew S/. 21 million, or 18.7% in the second quarter of 2013 compared to the same period in 2012, mainly due to higher sales and an increase in the penetration of high margin products, improving its gross margin from 28.5% to 29.9%. Pharmacies gross profit and gross margin were S/. 257 million and 30.1% respectively for the six months ended June 30, 2013, compared to S/. 217 million and 28.2% for the same period in 2012.

- Shopping centers gross profit grew S/. 13 million, or 56.4% in the second quarter of 2013 compared to the same period in 2012, improving its gross margin from 69.1% to 76.9%. Shopping centers gross profit and gross margin were S/. 75 million and 76.8% respectively for the six months ended June 30, 2013, compared to S/. 48 million and 70.7% for the same period in 2012.

### ***Selling and administrative expenses***

The following table sets forth InRetail's selling and administrative expenses for the second quarter of 2013 and 2012, and the six months ended June 30, 2013 and 2012.

#### **InRetail Peru Corp** Selling and administrative expenses

	Second Quarter			For the six months ended June 30,		
	2013 (Nuevos Soles )	2012	Change %	2013 (Nuevos Soles )	2012	Change %
<b>In Millions</b>						
Supermarkets	189	170	11.2%	373	336	11.1%
Pharmacies	100	82	21.9%	195	159	22.7%
Shopping Centers	13	7	74.7%	24	14	70.6%
Holding expenses	1	0	62.6%	2	1	120.7%
Intercompany transactions	-13	-5	179.7%	-24	-11	116.1%
Consolidation adjustments	1	1	88.5%	2	1	61.6%
<b>Total selling and administrative expenses</b>	<b>291</b>	<b>256</b>	<b>13.6%</b>	<b>573</b>	<b>501</b>	<b>14.5%</b>

InRetail's selling and administrative expenses grew S/. 35 million, or 13.6% in the second quarter of 2013 compared to the same period in 2012. As a percentage of revenues, selling and administrative expenses were 23.2% in the second quarter of 2013, compared to 22.0% in the same period in 2012.

For the six months ended June 30, 2013, InRetail's selling and administrative expenses were S/. 573 million, 14.5% higher than in the same period in 2012. As a percentage of revenues, selling and administrative expenses were 23.0% in the six months ended June 30, 2013, compared to 21.8% in the same period in 2012.

### ***Selling and administrative expenses analysis by segment***

- Supermarkets selling and administrative expenses increased S/. 19 million, or 11.2% in the second quarter of 2013 compared to the same period in 2012, increasing from 22.8% to 24.2% as a percentage of supermarkets revenues. The main factors that impacted our selling and administrative expenses were an increase of the minimum wage by 11.1% in June 2012, higher logistic expenses due to a larger number of stores in operation in provinces, higher operational expenses due to the new stores opened, and an increase in expenses related to IT projects.

Supermarkets selling and administrative expenses were S/. 373 million for the six months ended June 30, 2013, 11.1% over the same period in 2012, increasing from 22.8% to 23.9% as a percentage of supermarket revenues.

- Pharmacies selling and administrative expenses grew S/. 18 million, or 21.9% in the second quarter of 2013 compared to the same period in 2012, due to higher store, logistics and warehousing expenses due to the new stores opened. As a percentage of pharmacies revenues, selling and administrative expenses increased from 21.1% in the second quarter of 2012 to 22.8% in the same period of 2013, due to 56 new stores with less than 6 months of operation. As these stores continue their ramp up period, logistic and operation expenses get diluted.

Pharmacies selling and administrative expenses were S/. 195 million for the six months ended June 30, 2013, 22.7% over the same period in 2012, increasing from 20.7% to 22.9% as a percentage of pharmacies revenues.

- Shopping centers selling and administrative expenses increased S/. 5 million, or 74.7% in the second quarter of 2013 compared to the same period in 2012.

The increase in selling and administrative expenses in the shopping centers segment is mainly explained by the opening and operation of Real Plaza Huánuco and 8 shopping center expansions since the second quarter of 2012. In addition, as a consequence of the corporate restructuring concluded in August 2012, we included the real estate team expenses previously spread across different related entities.

Shopping centers selling and administrative expenses were S/. 24 million for the six months ended June 30, 2013, 70.6% over the same period in 2012.

Intercompany transactions are eliminated upon consolidation of our financial statements.

Consolidation adjustments caption represents the necessary amounts that are included in the consolidation process for the subsidiaries' financial statements in order to show them as a single entity instead of separate business units.

### ***Other operating income (expenses), net***

InRetail's other operating income (expenses), net, resulted in an income of S/. 21 million in the second quarter of 2013, compared to a loss of S/. 1 million in the same period in 2012, mainly due to S/. 20 million paid by *Tarjeta Oh!* to be allowed to offer exclusive promotions in our supermarkets, in similar terms and conditions as *Tarjeta Vea*. For the six months ended June 30, 2013, other operating income from this concept was S/. 30 million.

Other operating income is also generated in our shopping centers segment due to increases in the fair value of investment properties determined in accordance with IFRS. In the second quarter of 2013, other operating income from marking the investment properties to market was S/. 1 million compared to S/. 3 million in the same period in 2012. For the six months ended June 30, 2013, other operating income from marking the investment properties to market was S/. 3 million compared to S/. 4 million for the same period in 2012.



**Operating profit**

The following table sets forth InRetail's operating profit for the second quarter of 2013 and 2012, and the six months ended June 30, 2013 and 2012.

**InRetail Peru Corp**  
**Operating profit**

	Second Quarter			For the six months ended June 30,		
	2013 (Nuevos Soles )	2012	Change %	2013 (Nuevos Soles )	2012	Change %
<b>In Millions</b>						
Supermarkets	23	21	6.1%	48	44	9.7%
Pharmacies	31	28	10.1%	61	58	6.2%
Shopping Centers	26	17	53.7%	53	35	49.8%
Holding expenses	-1	-0	62.6%	-2	-1	120.7%
Intercompany transactions	-	-	-	-	-	-
Consolidation adjustments	-1	-0	209.6%	-2	-2	-13.8%
<b>Total operating profit</b>	<b>77</b>	<b>66</b>	<b>18.1%</b>	<b>158</b>	<b>134</b>	<b>18.3%</b>

InRetail's operating profit grew S/. 12 million, or 18.1%, in the second quarter of 2013 compared to the same period in 2012. Operating margin (defined as operating profit as a percentage of revenues) was 6.2% in the second quarter of 2013 compared to 5.6% in the same period in 2012.

For the six months ended June 30, 2013, InRetail's operating profit reached S/. 158 million, 18.3% over the same period in 2012. InRetail's operating margin was 6.4% for the six months ended June 30, 2013, compared to 5.8% for the same period in 2012.

**Operating profit analysis by segment**

- Supermarkets operating profit grew S/. 1 million, or 6.1% in the second quarter of 2013 compared to the same period in 2012, mainly due to higher other operating income (expenses), net, despite a lower gross margin and higher selling and administrative expenses. Supermarkets operating margin was 2.9% in the second quarter of 2013, the same margin registered in the second quarter of 2012. Supermarkets operating profit and operating margin were S/. 48 million and 3.1% respectively for the six months ended June 30, 2013, compared to S/. 44 million and 3.0% for the same period in 2012.
- Pharmacies operating profit grew S/. 3 million, or 10.1% in the second quarter of 2013 compared to the same period in 2012, decreasing its operating margin from 7.3% to 7.1% mainly due to new stores in the process of fixed costs dilution, despite a higher gross margin.

Pharmacies operating profit and operating margin were S/. 61 million and 7.2% respectively for the six months ended June 30, 2013, compared to S/. 58 million and 7.5% for the same period in 2012.

- Shopping centers operating profit grew S/. 9 million, or 53.7% in the second quarter of 2013 compared to the same period in 2012, mainly due to higher revenues, gross profit and gross margin, despite the increase in selling and administrative expenses. Shopping centers operating profit and operating margin were S/. 53 million and 54.3% respectively for the six months ended June 30, 2013, compared to S/. 35 million and 52.2% for the same period in 2012.

Consolidation adjustments caption represents the necessary amounts that are included in the consolidation process for the subsidiaries' financial statements in order to show them as a single entity instead of separate business units.

### ***Financial income (expenses), net***

InRetail's financial income (expenses), net, resulted in a loss of S/. 137 million in the second quarter of 2013, mainly as a result of foreign exchange losses.

Due to the effect of the depreciation of the nuevo sol relative to the U.S. dollar on our financial liabilities denominated in U.S. dollars, we registered a net exchange loss of S/. 96 million in the second quarter of 2013. For the six months ended June 30, 2013 we registered a net exchange loss of S/. 117 million.

As of June 30, InRetail had US\$499 million of financial debt denominated in US\$, all in the non callable period, and therefore without the possibility of its being refinanced. Furthermore, most of this debt is long term, and therefore exchange rate volatility has a non-material impact on its cash flows. Given the lack of liquidity of the US\$/PEN market, hedging this exposure has historically been expensive, and therefore we do not foresee the possibility of matching currencies in the near future.

As of June 2013, InRetail had a net debt of 1,181 million soles, which represents 2.7 times EBITDA, up from 2.0 times as of March 2013. We expect our Net Debt to EBITDA ratio to decrease towards 2.5 by the end of the year as we normally generate more cash from working capital in the last quarter.

### ***Income tax expense***

Income tax is paid based on the profit from sales and rental revenues in our segments as well as capital gains tax from realized gains or losses in the value of investment properties. InRetail registered an income tax credit of S/. 5 million in the second quarter of 2013, compared to an income tax expense of S/. 15 million in the same period in 2012.

InRetail's income tax expense decreased S/. 24 million, or 75.3%, in the six months ended June 30, 2013 compared to the same period in 2012.

### Net income

InRetail registered a net loss of S/. 55 million in the second quarter of 2013 compared to a net income of S/. 17 million in the same period in 2012. Net margin (net income as a percentage of revenues) was -4.4% in the second quarter of 2013 compared to 1.4% in the same period in 2012.

InRetail's net loss amounted S/. 40 million for the six months ended June 30, 2013, compared to a net income of S/. 50 million in the same period in 2012. Net margin was -1.6% in the six months ended June 30, 2013, compared to 2.2% in the same period in 2012.

### Adjusted EBITDA<sup>5</sup>

The following table sets forth InRetail's adjusted EBITDA for the second quarter of 2013 and 2012, and the six months ended June 30, 2013 and 2012.

#### InRetail Peru Corp

##### Adjusted EBITDA

In Millions	Second Quarter			For the six months ended June 30,		
	2013	2012	Change	2013	2012	Change
	(Nuevos Soles )			(Nuevos Soles )		
		%			%	
Supermarkets	42	42	-0.7%	87	87	-0.2%
Pharmacies	36	32	12.2%	70	65	8.2%
Shopping Centers	25	14	81.6%	51	30	66.8%
<b>Total</b>	<b>103</b>	<b>88</b>	<b>16.7%</b>	<b>208</b>	<b>182</b>	<b>14.0%</b>
Holding expenses	-1	-0	-	-2	-1	120.7%
Intercompany Transactions	-0	-	-	-	-	-
<b>Adjusted EBITDA</b>	<b>102</b>	<b>87</b>	<b>16.4%</b>	<b>206</b>	<b>181</b>	<b>13.4%</b>

InRetail's adjusted EBITDA increased S/. 14 million, or 16.4% in the second quarter of 2013 compared to the same period in 2012. Adjusted EBITDA margin (Adjusted EBITDA as a percentage of revenues) increased from 7.5% in the second quarter of 2012 to 8.1% in the same period in 2013.

InRetail's adjusted EBITDA amounted S/. 206 million for the six months ended June 30, 2013, 13.4% over the same period in 2012. Adjusted EBITDA margin improved from 7.9% in the six months ended June 30, 2012 to 8.3% in the same period in 2013.

<sup>5</sup> We define Adjusted EBITDA as operating profit, plus depreciation and amortization, less the impact of marking to market the values of our investment properties.

*Adjusted EBITDA analysis by segment*

- Supermarkets adjusted EBITDA decreased S/. 0.3 million, or 0.7% in the second quarter of 2013 compared to the same period in 2012. Adjusted EBITDA margin decreased from 5.7% in the second quarter of 2012 to 5.4% in the same period 2013, mainly due to a lower gross margin and the increase of selling and administrative expenses, partially compensated by the *entry fee* paid by *Tarjeta Oh!* to be allowed to offer exclusive promotions in our supermarkets.  
For the six months ended June 30, 2013, Supermarkets adjusted EBITDA amounted S/. 87 million, 0.2% below the same period in 2012. Adjusted EBITDA margin decreased from 5.9% in the six months ended June 30, 2012, to 5.6% in the same period in 2013.
- Pharmacies adjusted EBITDA grew S/. 4 million, or 12.2% in the second quarter of 2013 compared to the same period in 2012. Adjusted EBITDA margin was 8.2% in the second quarter of 2013, the same margin registered in the second quarter of 2012, due to a higher gross margin offset by higher logistic and operating expenses.  
For the six months ended June 30, 2013, pharmacies adjusted EBITDA amounted S/. 70 million, 8.2% over the same period in 2012. Pharmacies adjusted EBITDA margin decreased from 8.4% in the six months ended June 30, 2012, to 8.2% in the same period in 2013.
- Shopping centers adjusted EBITDA grew S/. 11 million, or 81.6% in the second quarter of 2013 compared to the same period in 2012. Adjusted EBITDA margin improved from 39.6% in the second quarter of 2012 to 51.2% in the same period in 2013.  
For the six months ended June 30, 2013, shopping centers adjusted EBITDA was S/. 51 million, 66.8% over the same period in 2012. Shopping centers adjusted EBITDA margin improved from 45.2% in the six months ended June 30, 2012, to 52.4% in the same period in 2013.

**Expansion plans**

As of June 30, InRetail had 3 shopping centers under construction, one in Lima (Salaverry), expected to open in 2Q 2014 and two outside Lima (Cajamarca and Cuzco), which are expected to open by the end of this year. Furthermore, InRetail had 10 supermarket stores under construction and we expect to reach a total of 12 openings for the year, which represent around 26,000 sqm. Additionally, we had 73 pharmacies under construction, and we expect to open between 130 and 150 for the year.

Finally, we have revisited our expansion plan for 2014 and have adjusted our supermarkets new store openings for next year to around 15 stores (between 30,000 and 40,000 sqm). We have made no adjustments to our shopping centers and pharmacies projections, which remain at around 110,000 sqm of additional GLA and 100 new stores, respectively.

**Consolidated Statement of Financial Position**  
As of June 30, 2013 and June 30, 2012

In Millions	As of June 30,	
	2013	2012
	(nuevos soles)	
Cash and short-term deposits	508	298
Inventories, net	693	607
Other current assets	338	153
Property, furniture and equipment	1,899	1,548
Investment properties	1,394	823
Intangible assets	1,150	1,123
Other non current assets	26	28
<b>Total assets</b>	<b>6,008</b>	<b>4,581</b>
Short- term debt	123	68
Other short-term liabilities	1,251	1,100
Long-term debt	1,566	1,632
Other long-term liabilities	210	193
<b>Total liabilities</b>	<b>3,149</b>	<b>2,993</b>
Non-controlling interest	0	2
<b>Net equity attributable to controlling shareholders</b>	<b>2,859</b>	<b>1,586</b>
<b>Total net equity and liabilities</b>	<b>6,008</b>	<b>4,581</b>

## Earnings Report Second Quarter 2013



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